



Virtensys and Virtual Instruments to Host Webinar on Fibre Channel SAN Optimization

**Learn How to Consolidate and Optimize FC Connectivity; Reduce OPEX and CAPEX of
FC SAN Infrastructures by More than 50 Percent**

MANCHESTER, England and BEAVERTON, Ore. – March 22, 2011 – [Virtensys](#)[™], Ltd, a provider of I/O virtualization solutions, announced today a joint webinar with [Virtual Instruments](#), the leader in SAN and Virtual Infrastructure Optimization. Titled “[Your Fibre Channel SAN: Are you making the most of it?](#)” the webinar will disprove the myth that Fibre Channel (FC) Storage Area Networks (SANs) are expensive and challenging to manage. [Stephen Spellicy](#), director of marketing for [Virtensys](#), and [Archie Hendryx](#), solutions consultant with [Virtual Instruments](#), will talk about new ways to optimize and consolidate FC connectivity while maintaining the superior reliability and performance of Fibre Channel.

The webcast will take place on March 30, 2011, at 9 a.m. PT / 12 a.m. ET / 4 p.m. GMT; to register, go to <http://bit.ly/grin09>. The webcast will also teach attendees how to:

- Reduce the amount of HBAs, FC cables, SAN ports and storage ports while concurrently improving application response time and overall availability
- Simplify server FC I/O provisioning, enabling a more agile and scalable deployment model
- Learn how to drive substantially higher utilization of existing assets
- Identify FC SAN storage-related problems before they affect users
- Reduce the time it takes for troubleshooting a FC SAN storage environment from days to minutes
- Reduce the OPEX and CAPEX of existent FC SAN storage infrastructures by 50 percent or more, and still maintain performance and availability SLAs

About Virtensys

Virtensys' award-winning VIO-4000 series I/O virtualization appliances are changing the way IT managers manage and deploy I/O resources to standard rackmount-based servers, enabling a more agile, scalable and dynamic data center. Built upon Virtensys' patented PCIe I/O virtualization technology, the VIO-4000 product line consolidates and virtualizes traditional server network and storage I/O connectivity for both physical and virtualized server environments. Server administrators can now simply "wire-once" and then remotely manage and provision their I/O resources as needed. For more information, visit www.virtensys.com or www.facebook.com/virtensys

About Virtual Instruments

Virtual Instruments offers the award-winning VirtualWisdom and SANInsight virtual infrastructure optimization solutions that provide deep monitoring and analysis of how the virtualized IT infrastructure and the SAN affect business-critical application performance. Global 2000 customers across a broad range of industries achieve significant cost savings in virtualization and SAN deployments by optimizing utilization, performance and availability of IT resources. Leading system and storage vendors including IBM, HP, HDS, Dell and EMC leverage Virtual Instruments to design and optimize SAN solutions for enterprise customers. The company was founded in June 2008 via a spin-out from Finisar Corp.; it has headquarters in San Jose, Calif., and can be found online at <http://www.virtualinstruments.com>

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Contact:

Georgiana Comsa
Silicon Valley PR
georgiana@siliconvalleypr.com

Stephen Spellicy
Virtensys
(408) 435-1500
stephen_spellicy@virtensys.com